Case Studies Available in NAIR Library

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Sr. No.	F.M.	Title of Case Study	Author	Publisher	Subject
1.	SPMGT	Preparing For Disruptions Through Early Detection	Yossi Sheffi	Mitslon Managemen t Review	Project Management
2.	PIT	Indian Railways: Powering Through To Excellence (B) Sub Title- Design An Effective	Philip C.Zerrillo	Indian School Of Business	Indian Railways
3.	SPMGT	Wild-Cat Strike: A Negotiation Role-Play Simulation	MDI Gurgaon	lvey Publishing	Negotiation
4.	PIT	Indian Railways And The Move To Full Electrification : Exceeding The Global Benchmark	Philip C. Zerrillo	Indian School Of Business	Railway Electrification
5.	SPMGT	Resistance To Change : A Case Of Hindustan Metals Ltd.	Rajani Jain Vinod Kumar Jain, Shweta Sexena , Nimit Chawdhary	The Case Centre	Personnel Management
6.	SPMGT	Employee Resistance to Change :Is it The Message Or The Messenger?	Vaibhavi Kulkarni	IIM (A)	Personnel Management
7.	SPMGT	Project Hugo At LHSC Leading Urgent Change In healthcare	Prof. Cara Maurer	lvey Publishing	
8.	SPMGT	Canadian National Railway Company Culture Change	Jon Fairest, CEO And Ken Mark	lvey Publishing	Culture Change
9.	SPMGT	Sanofi Canada Overcomes Resistance to Change Though Change Ambassadors	Jitesh Nair and Bitra Vasudev	ICMR	

10.	SPMGT	Labor Unrest at Maruti Suzuki Indi Limited	Tangirala Vijay Parmar	ICMR	Economics
11.	SPMGT	A Lesson in Extreme Negotiation: Negotiating With Kidnappers	Ajay Parmar Kandarp Mehta Guido Stein	IESE	Negotiation
12.	SPMGT	Bharat Petroleum : Long- Term Wage Settlement	Zubin R.Mulla Sushil Patil	IVEY Publishing	Personnel
13	SPMGT	The Cinnamon Case Sales Negotiation (Role Play) — (B) The Buyer	Samish Dalal Rajiv Agarwal	IVEY Publishing	Negotiation
14.	SPMGT	The Cinnamon Case : Sales Negotiation(Role Play) — (A) The Seller	Samish Dalal Rajiv Agarwal	IVEY Publishing	Negotiation
15.	SPMGT	Fighting Bonded Labor in Rural India: Village Activist Gyarsi Bai Tackles an Entrenched System of Coerciona, b1	Kalpana Jain	Havard Kenned School	Economics
16.	SPMGT	Sanofi Canada overcomes Resistance o change through Change Ambassadors	Jon Fairest,CEO	ICMR	Change Management
17.	SPMGT	Three In The Middle :The Experience Of Making Change At Micro Switch	Susan Rosegrant	Harvard Business School	Change Management
18.	SPMS	Cerenity Sanitiser: Markeing Research for New Product Launch	Anand Kumar Jaiswal	IIMA	Marketing Research
19.	SPMS	Uber : Changing the Way the World Moves	Chafkin, Max Kosoff, Maya	Harvard Business School	Change Management
20.	SPMS	Toronto Transit Coommission : Service Quality And Customer Perception	Ken Mark	IVEY Publishing	Quality Management
21.	PIT	Hazelton International	Henry W.Lane and lorna L.wright	Richard Ivey school of Business Foundation	Project Management